# HOME LOAN FINANCIAL CORPORATION REPORTS EARNINGS FOR THE QUARTER ENDED DECEMBER 31, 2003 

Coshocton, Ohio, January 21, 2004 - Home Loan Financial Corporation (Nasdaq:HLFC), the parent company of The Home Loan Savings Bank, today announced net income of $\$ 428,706$, or $\$ .27$ basic and diluted earnings per share, for the quarter ended December 31, 2003 compared to net income of $\$ 484,385$, or $\$ .33$ basic and $\$ .32$ diluted earnings per share, for the quarter ended December 31, 2002, a decrease of $\$ 55,679$ or $11.5 \%$.

The decrease in earnings for the quarter ended December 31, 2003, compared with December 31, 2002, was primarily attributable to a decrease in net interest income of $\$ 28,347$ and an increase in noninterest expense of $\$ 68,806$, partially offset by a decrease in provision for loan loss expense of $\$ 35,000$ and a decrease in income tax expense of $\$ 23,400$. The decrease in net interest income was primarily due to a decrease in the net interest margin. The net interest margin for the three months ended December 31,2003 was $3.99 \%$ compared to $4.37 \%$ for the three months ended December 31, 2002. The increase in noninterest expense was primarily due to increases in salaries and benefits due to additional staff and an increase in ESOP expense due to the elevated price of the Company's stock.

Return on average equity and return on average assets for the six months ended December 31, 2003 were $8.38 \%$ and $1.24 \%$, respectively. The book value of HLFC's common stock was $\$ 13.27$ per share as of December 31, 2003 compared to $\$ 12.76$ per share as of December 31, 2002, an increase of $\$ 0.51$, or $4.0 \%$.

Total assets at December 31, 2003 were $\$ 149.6$ million compared to June 30, 2003 assets of $\$ 147.8$ million, an increase of $\$ 1.8$ million, or $1.3 \%$. The increase in total assets was primarily in loans, which increased $\$ 6.9$ million. Total deposits at December 31, 2003 were $\$ 84.3$ million compared to June 30, 2003 deposits of $\$ 86.0$ million, a decrease of $\$ 1.7$ million, or $1.9 \%$. Total equity at December 31, 2003 was $\$ 22.2$ million compared to $\$ 21.7$ million at June 30, 2003.

Home Loan Financial Corporation and The Home Loan Savings Bank are headquartered at 401 Main Street, Coshocton, Ohio 43812. The Bank has two offices in Coshocton, Ohio and a branch in West Lafayette, Ohio.

# HOME LOAN FINANCIAL CORPORATION CONDENSED CONSOLIDATED FINANCIAL STATEMENTS <br> (Unaudited) 

## CONSOLIDATED STATEMENTS OF FINANCIAL CONDITION

|  | mber 31, 2003 | June 30, 2003 |
| :---: | :---: | :---: |
| ASSETS |  |  |
| Cash and cash equivalents | \$ 2,288,852 | \$ 4,012,397 |
| Securities available for sale | 7,341,435 | 7,536,746 |
| Mortgage-backed securities available for sale | 7,004,980 | 9,850,287 |
| Federal Home Loan Bank stock | 2,206,700 | 2,162,900 |
| Loans, net | 128,648,063 | 121,759,596 |
| Premises and equipment | 1,169,179 | 1,218,370 |
| Accrued interest receivable | 673,382 | 738,357 |
| Other assets | 303,327 | 504,077 |
| Total assets | \$149,635,918 | \$147,782,730 |
| LIABILITIES |  |  |
| Deposits | \$ 84,323,160 | \$ 85,953,036 |
| Federal Home Loan Bank advances | 41,839,663 | 38,720,382 |
| Accrued interest payable | 569,705 | 580,142 |
| Accrued expenses and other liabilities | 697,905 | 818,719 |
| Total liabilities | 127,430,433 | 126,072,279 |
| SHAREHOLDERS' EQUITY |  |  |
| Preferred stock, no par value, 500,000 shares authorized, none outstanding |  |  |
| Common stock, no par value, 9,500,000 shares authorized, 2,248,250 shares issued |  |  |
| Additional paid-in capital | 14,345,711 | 14,166,911 |
| Retained earnings | 14,547,625 | 14,514,056 |
| Unearned employee stock ownership plan shares | $(926,317)$ | $(1067,434)$ |
| Unearned recognition and retention plan shares | $(202,006)$ | $(256,212)$ |
| Treasury stock, at cost - 574,680 shares at December 31, 2003 and 596,305 shares at June 30, 2003 | $(5,808,589)$ | $(6,090,975)$ |
| Accumulated other comprehensive income | 249,061 | 444,105 |
| Total shareholders' equity | 22,205,485 | 21,710,451 |
| Total liabilities and shareholders' equity | \$149,635,918 | \$147,782,730 |

# CONSOLIDATED STATEMENTS OF INCOME 

|  | Three Months Ended December 31, |  | Six Months Ended December 31, |  |
| :---: | :---: | :---: | :---: | :---: |
|  | $\underline{2003}$ | $\underline{2002}$ | $\underline{2003}$ | $\underline{2002}$ |
| Total interest income | \$2,360,640 | \$2,486,025 | \$4,791,665 | \$4,922,725 |
| Total interest expense | 912,689 | 1,009,727 | 1,851,260 | 2,047,113 |
| Net interest income | 1,447,951 | 1,476,298 | 2,940,405 | 2,875,612 |
| Provision for loan losses | 30,000 | 65,000 | 45,000 | 95,000 |
| Net interest income after provision for loan losses | 1,417,951 | 1,411,298 | 2,895,405 | 2,780,612 |
| Total noninterest income | 182,724 | 199,650 | 406,403 | 332,229 |
| Total noninterest expense | 950,069 | 881,263 | 1,903,278 | 1,740,435 |
| Income before income tax expense | 650,606 | 729,685 | 1,398,530 | 1,372,406 |
| Income tax expense | 221,900 | 245,300 | 474,900 | 462,200 |
| Net income | \$ 428,706 | \$484,385 | \$ 923,630 | \$ 910,206 |
| Basic earnings per share | \$ . 27 | \$ . 33 | \$ . 59 | \$ . 62 |
| Diluted earnings per share | \$ . 27 | \$ . 32 | \$ . 58 | \$ . 59 |

## KEY OPERATING RATIOS

At or For The Three Months Ended

December 31, $\underline{2003}$ $\underline{2002}$

| $3.99 \%$ | $4.37 \%$ |
| ---: | ---: |
| $1.15 \%$ | $1.38 \%$ |
| $7.76 \%$ | $9.32 \%$ |
| $14.84 \%$ | $14.76 \%$ |
| $1,673,570$ | $1,618,445$ |
| $\$ 13.27$ | $\$ 12.76$ |
|  |  |
| $1.01 \%$ | $0.28 \%$ |

At or For The Six Months Ended

December 31, $\underline{2003} \underline{\underline{2002}}$

| $4.08 \%$ | $4.31 \%$ |
| ---: | ---: |
| $1.24 \%$ | $1.32 \%$ |
| $8.38 \%$ | $8.85 \%$ |
| $14.84 \%$ | $14.76 \%$ |
| $1,673,570$ | $1,618,445$ |
| $\$ 13.27$ | $\$ 12.76$ |
|  |  |
| $1.01 \%$ | $0.28 \%$ |

